

प्रगति Insights



MD Desk

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The fourth quarter of FY 2021-22 rolled out with provisional figures for turnover and order booking showing growth @15% and @36% respectively over the previous year.

On business front, innovated new product in dairy sector and also got associated with high-end product business after a long gap of 10 years; Received good orders in Renewable Energy Sector in different areas viz education sector, forest department, PSU synergy etc. which are empowering and strengthening the different sectors with green energy; In IT& New projects, executed regular projects that are having great impact on dayto-day activities.

The completion of 75 years of independence is being celebrated across the Country and so at REIL we have enthusiastically and in length and breadth celebrated the AKAM Week while touching all the themes and ensuring Janbhagidari throughout the Country.

My sincere thanks to all our stakeholders including Customers, Vendors, Employees & Shareholders who all have provided their consistent support during the year 2021-22 and we look forward for continued association in 2022-23.

Gist of the Activities:

- Celebration of AKAM week
- $\bullet \ Glimpse \ of \ the \ activities$
- Business Highlights
- Participations
- Staff Activities

Celebration of Iconic "AKAM Week" with multifarious activities involving participation from across the Country under the overall spirit of 'Jan Bhagidari' and to showcase the journey of New India @75 and celebrate the contribution of freedom fighters.



The Company enthusiastically celebrated AKAM week from 10th-16th Jan 2022 and planned and executed activities keeping in mind the theme and subthemes of Azadi Ka Amrit Mahotasava (India @75). The pictures above shows activity of distribution of old clothes to the needy (left) and another one for Vehicle pollution certificates (PUC camp) for public with 50% rebate for first 75 vehicles (right).

Ideas @75 (Development, Sustainability) 10 th Jan 2022	Actions @75 (Swacch Bharat) 11 th Jan 2022	Resolve @75 (Sector Specific Aspirations, India 2.0) 12 th Jan 2022
 Tree Plantation in REIL Tree Plantation in Govt School Inaugaration of e-Inventory Module Pollution Checking of Vehicles Preparation of e-Brochures 	 Swachhta Pledge Distribution of Sanitizers and Masks Essay Writing Competition Webinar on e-Waste Distribution of Clothes 	 Awareness Webinar on MSME Scheme Ideas on Technology Development Nukkad Natak on theme "Emerging India, Gandhi Ji's teachings etc. "
Achievements @75 (Village @75, Environment @75, Aatmanirbhar Bharat) 13 th Jan 2022	Freedom Struggle (Forgotten heroes, Ideas inspiring struggle for independence) 14 th Jan 2022	Actions @75 (Swastha Bharat, Skill India, Sabka Sath, SabkaVikas, SabkaVishwas, Sabka Prayas) 15 th -16 th Jan 2022
 Online Session for feedback of Product & Services Awareness on Green Energy Workshop on policy for Prevention of Sexual 	 Slogan Competition Kite Distribution on eve of Makar Sankranti Festival 	 Fitness Run Workshop on Personal Finance Training on GeM Online Yoga Session Awareness Campaign on Drinking Milk
Harassment Screening of Patriotic 		

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Film



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GLIMPSE OF ACTIVITIES UNDERTAKEN DURING AKAM WEEK



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Business Highlights

Dairy Electronics

In Dairy sector, the Company has received major orders of AMCU, DPMCU and Milk Analyzer from various Milk Cooperatives of Eastern, Southern, Rajasthan, Central, Gujarat and Northern Region including orders for newly launched EMAT + (Bufferless) and a High-end product.



Advance version of Electronic Milk Adulteration Tester (EMAT+)

Innovation is a continuous journey and we have been focusing on it on regular basis. With all-out-efforts the Company has launched upgraded version of Milk Tester -EMAT+ Adulteration (Buffer Less). This EMAT with Analyzer (EMAT+) is an ideal low cost solution for accurate analysis of milk parameters and to discriminate between genuine and spurious milk. The Company received orders of of Electronic Milk 53 Nos Adulteration Tester with Milk (Buffer less) Analyzer from M/s. Raipur Dairy of Central Region. The Company recently got associated with Thermo Fisher "Authorized Scientific \mathbf{as} Distributor" for their Molecular Spectroscopy Division for PAN India Dairy customer in order to

meet out the market demand for

Hi-end equipment for Dairy, Milk Powder & Cattle feed plants. The machine is capable for testing of Milk Powder, Cattle feed and Milk Products such as Cheese, Butter, Paneer, Chocolates, Sweets, Bread, Cookies, Cream, Yoghurts, etc. and many other calibratable semi solid which makes $_{\mathrm{this}}$ machine excellent for use at Dairy plant labs. An order for this Analyzer has been received from Banaskantha Limited of DCMPU Guiarat Region. After a long gap of 10 years, the Company started working in High End Equipments.



Thermo Scientific Antaris II FT-NIR Analyzer- Hi-end

The orders of 191 Nos. of Automatic Milk Collection Unit have been received from various societies of Southern, Rajasthan & Northern Region.

REIL continued to make efforts to bring transparency in milk collection process and received orders of 460 Nos. Advanced Data Processor Milk Collection Unit & Data Processor Milk Collection Unit from Southern, Rajasthan & Eastern Region.

Apart from this, Company received regular orders for 148 Nos. of Electronic Milk Tester from Gujarat, Southern & Rajasthan Region, 644 Nos of Milk Analyzer from Gujarat, Southern, Rajasthan, Northern & Eastern Region.

Through technology, innovation and ease in operations, we are encouraging farmers to stay empowered and upgrade themselves on regular basis and stay connected to this Milk mission to produce safe and hygienic milk for the Country.

MD REIL Visited Milk Society

Shri Rakesh Chopra, MD REIL visited BMC Society '**SARADHANA**' of Ajmer ZDUSSL on 23.02.2022.

Secretary BMC society briefed him about the BMC activities, progress and appreciated for work done by REIL in digitalization though SIMCoS software. MD REIL also congratulated the BMC Secretary for their cooperation and active involvement in using REIL's solutions from time-to-time that resulted in improved performance day-by-day.



MD REIL discussing the benefits of using technology with BMC secretary

Digitization-other initiatives

The Company is accurately taking care of work assigned by State Election Commission, Rajasthan on regular basis and looking to the success of the project, the same order has been extended by the

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Commission for next 3 years. During the quarter, Company provided services for preparing Electoral Roll for upcoming By-election of PRI and ULBs and General Election of 17 New ULBs.

As a part of State Level Agency of Election Department, Rajasthan, technical support services has been provided successfully. The Final Publication-2022 of Electoral Roll was completed for 5.09 Crore of Electors of 52,062 Parts of 200 nos. Assembly Constituencies of Rajasthan State during the quarter.

After successful completion of design, development, implementation, 6 months warranty period and Annual Technical Support (ATS) for the first year of Integrated Online Web Based Application Software for Directorate of Gopalan, Rajasthan, the work order of Annual Technical Support (ATS) for the second year is also awarded.

For its in-house efforts for bringing utmost transparency in the internal workflow, the IT team has successfully designed, developed and implemented in-house web based Online Part Number Management Software for R&D Division and Online Indent Management Application for MM Division. The continuous support services for alreadv deployed solutions like in-house developed online Service Job Report package, Bill Tracking System, Payroll Software, Tally Software, web site maintenance Marketing Package and in Renewable. Electronics. New Project and IT Division was also provided on regular basis for smooth working.

Customer Training Program

Taking care of upgradation of skilling needs at village level and to make support services even more stronger, we have trained 1334 Nos. of regional workers and milk society secretaries, benefiting over 300 villages. It will help them to get better livelihood.

Renewable Energy

During the quarter, REIL has executed projects under various departments & schemes i.e. Smart City Mission, JKEDA KUSUM Scheme, GAIL Project, CSR Projects, Forest Department, Various Plant Nurseries, DIET, University, National Gandhi Museum, and RSTB etc. Under Smart City Mission, REIL has successfully received order and executed cumulative 695 kWp capacity Grid Connected Roof Top SPV Power Plants at 15 Nos. of Govt. Buildings in the Union Territory of J&K.

Against recently received order under KUSUM Scheme, for the first time from J&K, REIL has successfully executed cumulative 83 Nos. of 5 HP SPV Water Pumping Systems. This step will also empower the farmers in J&K, like empowered in other states.

REIL has been providing solar solutions to the Forest Department, Rajasthan for past many years, this time executed mix order of 5 kWp Grid Connected SPV Power Plant at 78 Nos. of Forest Nurseries each, 5 HP SPV Water Pumping Systems at 11 Nos. of Forest Nurseries each and 1 kWp Off-Grid SPV Power Plant at 17 Nos. of Forest Chowkies each.

The prestigious order from NMDC Limited was also received for "Design/Engineering, Procurement & Supply, Construction, Installation and Commissioning of 425 kWp capacity Grid Connected Roof Top Solar (RTS) Power Plants on various buildings in the Township of Bacheli Complex of NMDC on



SPV Power Plant at GAIL PATA, Auraiya (UP)

Cumulative 41 kWp Grid Connected SPV Power Plant at District Court Campus, Pithoragarh and Champawat

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turnkey basis including Comprehensive Operation & Maintenance (O&M) for a period of ten (10) years.

In line with providing solar solutions in educational the institutions, REIL has successfully received and executed variety of orders at different institutes viz. 400 kWp Grid Connected SPV Power Plant at Maharaja Ganga Singh University, Bikaner; total 180 kWp Grid Connected SPV Power Plant at 18 Nos. of District of Education Institute and Training Centers (DIET) across Rajasthan: 100 kWp Grid Connected SPV Power Plant at RSTB (Rajasthan State Textbook Board, Jhalana Dungri, Jaipur.

Apart from above, REIL has successfully installed & commissioned cumulative 512 kWp SPV Power Plant at GAIL Pata Plant and Residential Colony, Auraiya (Uttar Pradesh).

Under PSU-PSU Synergy, the Company is so actively involved and received fruitful orders from different organizations under their CSR activity and benefiting different sections and areas of society through variety of solar solutions.

REIL has successfully received and executed orders of cumulative 730 kWp capacity Grid Connected SPV Power Plants for deployment at Chattarpur Temple (240kWp), New Delhi, 11 nos. (450 kWp) TLM Hospitals (Leprosy Mission) and at National Gandhi Museum (40 kWp) under CSR activities of PFC and IREDA. REIL shall also undertake Supply, Installation, Operationalisation & Maintenance of Solar Photovoltaic based R.O Water Purification Plant at 08 Nos. of Community Health Centers in rural areas of Sitapur and Lakhimpur Kheri District of Uttar Pradesh under CSR activity of RITES limited.

As against the orders received earlier, during the quarter, REIL has successfully installed & commissioned total 500 Nos. SPV LED SLSs in Kairana Parliamentary Constituency of Uttar Pradesh State under PFC's activity CSR and deployed cumulative 41 kWp Grid Connected SPV Power Plants at District Court Campus. Pithoragarh and Champawat under UREDA Project.

The Company also completed installations of about 2.95 MW at ITI Centers in Rajasthan as against the order received from RCVET.

New Projects

The execution work of Proving Ground Management System (PGMS) at NATRAX, Indore is completed.

This is state-of-the-art solution for booking of vehicle for testing, billing, and financial management for NATRAX at Indore. The Project consists of IO based CCTV Surveillance system, Vehicle Access Control System, Weather Monitoring System, GPS devices with 2-way communication and whole customized ground management software that would ensure smooth all-round functioning of NATRAX.





Execution of PGMS - Booking Software, CCTV cameras, RFID Based Boom Barrier, Weather Monitoring Station, On Board Navigation unit

Under ongoing FAME-II scheme, the Company has delivered 37 nos. of EVCS in Bhopal and Jaipur. The agreement has also been signed with UIT Udaipur for creation of 37 nos. EV Charging stations at various locations of Udaipur.

Under FAME-II, REIL has also received LOA from Ministry of Heavy Industries (MHI), Govt. of India for upgradation of EV Chargers installed during FAME-I, to optimize the utilization of EV Chargers.

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Participations

National Productivity Week 2022

MD REIL as chief guest delivered inaugural address on 15.02.2022 during the function of National Productivity Week, organized by National Productivity Council Jaipur from 12th Feb-18th Feb 2022 with the theme "Self-Reliance through Productivity" "(उत्पादकता के माध्यम से आत्म निर्भरता)"

While sharing the initiatives taken by REIL to enhance productivity, he also emphasized on the ways to improve productivity in the industries to become self-reliant such as optimization of manpower, resource management etc.

Building Strategic Roadmap for EV Charging Infrastructure

MD REIL as a guest panelist delivered keynote address during the panel discussion on "Building Strategic Roadmap for EV charging infrastructure by Private-Public Partnerships" organized by Economics Times on a virtual platform on 18.02.2022.

He emphasized on possible influencing drivers for setting up EV Charging Infra, challenges for facilitating EV charging infrastructure and shared that how REIL is geared up to implement EVCS across the country in near future. Shri Navneet Mohan Kothari (IAS), JS, Ministry of Petroleum & Natural Gas, Government of India, Prof. B K Panigrahi, Head, EV, Charging Infra, IoT and Cyber Security, CART, IIT-Delhi and Mr. T Radhakrishna, Editor, ET Government were also part of the Panel Discussion.

Awareness Program on MSMEs

MD REIL as special guest delivered keynote address during the inaugural session of Awareness Programme on MSME under Azadi Ka Amrit Mahotsav organized by MSME - Development Institute, Jaipur, Govt of India, Ministry of MSME on 16.03.2022 at Ramada North Hotel, Jaipur.

He shared budget highlights of 2022-23 for MSME's, Key drivers of the MSME Sector and REIL role in promoting MSME's. He also discussed future prospects for MSME in the Country and focused on the efficient ways to support MSMEs. Shri Mahendra Kumar Parakh, IAS, Commissioner (Industries & Commerce), Govt. of Rajasthan and other dignitaries were also part of the session.

Vendor Development Awareness Program

Company actively participated in Vendor Development Awareness Program organized by National Small Industries Corporation Limited and DICCI at Jodhpur on 28.03.2022. DGM (MM) made a presentation on Vendor Registration Process and Procurement Policy of REIL from MSME, SC/ST Entrepreneurs. Mr. P. K. Jha, Director, RIICO and Mr. V. K. Sharma, Director, MSME and other dignitaries were also present during the program.









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स्टाफ गतिविधियाँ

प्रशिक्षण

तिमाही के दौरान विभिन्न प्रकार के प्रशिक्षण कार्यक्रमों का आयोजन किया गया। जिसमें कम्पनी कर्मचारियों के लिए कुल 27 प्रशिक्षण कार्य दिवस आयोजित किए गए। इस दौरान अधिकारियों / कर्मचारियों लिए के साइबर सिक्यूरिटी, सतर्कता प्रबंधन, ई-इनवेंटी मैनेजमेंट सिस्टम और DPE program on Case Studies on Best Practices to Professionalize below Board Level Management आदि विषयों पर प्रशिक्षण कार्यशाला का आयोजन किया गया।

सेवानिवृत्ति

श्री सी. के. माथुर, अक्षय ऊर्जा विभाग, दिनांक 31.01.2022 को कम्पनी की सेवा से सेवानिवृत्त हुए। उन्होंने 38 वर्षों तक कम्पनी में ईमानदारी, लगन तथा मेहनत से कार्य किया व कम्पनी के विकास में अपना महत्वपूर्ण योगदान दिया।

श्री एस. वी. मैसी, अनुसंधान एवं विकास विभाग, दिनांक 31.01.2022 को कम्पनी की सेवा से सेवानिवृत्त हुए। उन्होंने 35 वर्षों तक कम्पनी में ईमानदारी, लगन तथा मेहनत से कार्य किया व कम्पनी के विकास में अपना महत्वपूर्ण योगदान दिया।

कम्पनी उन्हें खुशहाल, स्वस्थ्य और समृद्ध जीवन के लिए शुभकामनाएं देती है।

अंतर्राष्ट्रीय महिला दिवस

विश्वभर में महिलाओं के सशक्तिकरण, सम्मान देने, सामाजिक एवं राजनीतिक जीवन में महिलाओं द्वारा प्राप्त की गयी उपलब्धियों को मान्यता देने और लिंग समानता पर बल देने के लिए विभिन्न क्षेत्रों में महिलाओं के प्रति सम्मान, प्रशंसा और प्यार प्रकट करते हुए इस दिन को



महिलाओं के आर्थिक, राजनीतिक और सामाजिक उपलब्धियों के उपलक्ष्य में उत्सव के तौर पर मनाया गया था। इस अवसर पर उपक्रम परिसर में महिला सशक्तिकरण एवं समानाधिकार हेतु ''स्थायी कल के लिए लैंगिक समानता जरूरी है'' (Gender equality today for a sustainable tomorrow) आधारित विषयवस्तु एक परस्पर संवाद (Interactive) सत्र का आयोजन किया गया था जिसमें कम्पनी में कार्यरत महिला कर्मचारियों द्वारा भाग लेकर कार्यक्रम को सफल बनाया गया।

नराकास (उपक्रम) जयपुर की 43वीं अर्धवार्षिक बैठक का आयोजन



नराकास (उपक्रम) जयपुर की 43वीं अर्धवार्षिक बैठक नगर राजभाषा कार्यान्वयन समिति (उपक्रम) जयपुर की 43वीं अर्धवार्षिक बैठक का आयोजन दिनांक 24.02.2022 को राजस्थान इलेक्ट्रॉनिक्स एण्ड इन्स्ट्रूमेंटस लिमिटेड (रील), जयपुर के संयोजन में ऑनलाइन माध्यम से किया गया। इस बैठक में 32 सदस्य उपक्रमों द्वारा भाग लिया गया।

इस अवसर पर श्री राकेश चौपड़ा, अध्यक्ष, नराकास (उ) जयपुर एवं प्रबन्ध निदेशक रील, जयपुर ने हिन्दी को बढ़ावा देने के लिए अंतर्राष्ट्रीय स्तर पर हो रहे प्रयासों की सराहना की। उन्होंने बताया कि आधुनिक तकनीक के माध्यम से अब कम्प्यूटर पर हिन्दी में कार्य करना सुगम हो गया है। इस अवसर पर उन्होंने नराकास (उ) जयपुर के सभी सदस्य उपक्रमों के प्रमुखों से आव्हान किया कि वे अपने दैनिक कार्यालय कार्यों में हिन्दी का अधिक से अधिक उपयोग करने के लिए अपने अधीनस्थ कर्मचारियों को प्रेरित करें जिससे हिन्दी का उत्तरोत्तर विकास हो सकें।

राजभाषा के महत्व पर जोर देते हुये अध्यक्ष, नराकास (उ) जयपुर ने बताया कि देश में एकता बनाए रखने के लिए राष्ट्र भाषा बेहद जरुरी है। राष्ट्र भाषा का उपयोग हम देश के किसी भी कोने में दूसरे लोगों से अपना तालमेल बढ़ाने के लिए कर सकते है। राष्ट्र भाषा हमें मानसिक सन्तोष की अनुभूति करवाती है। हिंदी भाषा हमारे जीवन मूल्यों, संस्कृति एवं संस्कारों की सच्ची संवाहक, संप्रेषक और परिचायक भी है।

बैठक में श्री कुमार पाल शर्मा जी, उप निदेशक कार्यान्वयन, उत्तरी क्षेत्रीय कार्यान्वयन कार्यालय–1, राजभाषा विभाग, भारत सरकार भी उपस्थित थे। नराकास (उ) जयपुर द्वारा राजभाषा हिन्दी के क्षेत्र में किए जा रहे कार्यों को राजभाषा के प्रगामी प्रयोग हेतु "कलम से कम्प्यूटर तक" हिन्दी के प्रयोग का आव्हान किया। उन्होंने "सभी हिन्दी में काम करेंगे, सभी काम हिन्दी में करेंगे" को राजभाषा हिन्दी के प्रचार प्रसार का आधार बनाकर कार्य करने का आग्रह किया।

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गणतन्त्र दिवस



कम्पनी परिसर में गणतन्त्र दिवस समारोह का आयोजन

कम्पनी परिसर में 26.01.2022 को गणतन्त्र दिवस समारोह का आयोजन बडे ही हर्षोल्लास से किया गया। इस अवसर पर प्रबंध निदेशक, श्री राकेश चौपड़ा द्वारा राष्ट्रीय ध्वज फहराया गया। साथ ही सभी उपस्थित कर्मचारियों व उनके परिजनों द्वारा राष्ट्रीय गान गाकर गणतन्त्र दिवस के अवसर पर राष्ट्र के प्रति सम्मान व देश प्रेम की भावना प्रकट की गयी। प्रबंध निदेशक, श्री राकेश चौपडा ने कंपनी कर्मचारियों को अनुशासन, टीम भावना एवं पुरी ईमानदारी से अपने कर्त्तव्यों का पालन करते हुए कंपनी को आगे बढ़ाने के साथ–साथ अपने परिवार, समुदाय व राष्ट्र के विकास में अपना शत प्रतिशत योगदान देने की बात कही, साथ ही सभी से एकजुट होकर कार्य करते हुए वर्ष 2021–22 में निर्धारित बिजनेस टारगेट को द्रुत गति से पूरा करने का आव्हान किया। साथ की कम्पनी की त्रेमासिक पत्रिका " प्रगति Insights " (अक्टूबर–2021 से दिसम्बर–2021) का अनावरण प्रबंध निदेशक, श्री राकेश चौपड़ा व अन्य वरिष्ठ अधिकारियों द्वारा किया गया। इस अवसर पर कम्पनी में वर्ष 2021–22 में स्वच्छता पखवाड़ा एवं 'आजादी का अमृत महोत्सव' कार्यक्रम के आयोजन के अवसर पर आयोजित विभिन्न प्रतियोगिताओं के विजेताओं को पारितोषिक देकर सम्मानित किया गया इन प्रतियोगिताओं के संबंध में प्राप्त प्रविष्टियों में से चयनित (विजेता प्रविष्टियों) का विवरण निम्न प्रकार है :–

1. स्वच्छता पखवाड़ा

(16.08.2021-31.08.2021)

- 1.1 नारा प्रतियोगिता
- प्रथम पुरस्कार श्री दीपक जिंदल
- द्वितीय पुरस्कार श्री बलवीर सिंह
- तृतीय पुरस्कार श्री प्रवीण सिंह
- 1.2 श्रेष्ठ स्वच्छता बनाए रखने वाला

विभाग

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- 1.3 उत्कृष्ट सफाई व्यवस्था बनाये रखने वाले सफाईकर्मी
- श्री राजेन्द्र तिमोली
- आजादी का अमृत महोत्सव अभियान
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- 2.1 निबंध प्रतियोगिता राजकीय उच्च माध्यमिक विद्यालय मीनावाला, जयपुर
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- सुश्री स्नेहा मीना एवं
- सुश्री मोनू बीका।

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